

Enrich Resume

A persuasive professional & inspiring leader, open to CEO/CXO or leading Global functions in organization highest repute. I am an engineering graduate from premier NIT, trained at IIM, having 25 years of successful track record in successful MNCs. I am currently leading Indian operations of a US MNC in the role of Managing Director /CEO

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Personal Details

- **DOB :** 28 Oct 1975
- **Language:** English, Hindi
- **Address1 :** Chennai, INDIA
- **Address2 :** Bangalore, INDIA

Academics/Professions

- **B.E.** (Electronics & Communication),
- **Senior Management Program,** IIM Calcutta
- **6 Sigma- Green belt**

Profile Summary

- A principal **executive Point of Contact** for end to end business in INDIA. Responsible for determining business mission; vision, formulating & executing initiatives & strategies to achieve corporate goals
- A generalist with multi-disciplinary experience of nurturing business & optimizing resources. (Areas of expertise: **Managing Director, COO** with deep experiences in Biz Development, Financial management, Biz-Operations, Supply chain management, Manufacturing, Project management, Services, Channel & Market network management)
- Strong track record of **driving growth, massive expansions & turning around P&L.**
- **Leadership style:** Believe in nurturing & creating successful leaders to improve overall sustainability & taking the organization to it's peak momentum.
- Industries of extensive exposure- **IT-Hardware, Consumer electronic Goods, Appliances, Lighting, Industrial product (Compressor), Manufacturing, SCM, Technology transfer Projects, After Market service (AMS), Customer & channel management & Business expansion.**
- Accredited for transforming & modernizing manufacturing & SCM **from scratch**
- **Accredited for setting up & optimizing LG facility** (for Consumer electronics, Appliances & Compressors). Significant contribution in creation of highest efficiency manufacturing-shop floors & biz processes of LG in INDIA
- Wealth of expertise entails establishing **LEAN, 6 Sigma, Innovation & change mgmt.**
- An **un-stoppable learner** with strong belief in endless innovation.
- **People management:** Inspiring relationships between internal & external stake holders. Motivating teamwork & inter-function Win-Win approach
- Passionate believer & problem solver through engaging **people, processes, technology, culture, structure, market & regulatory surroundings**
- **Recognized contributions to Industry in** manufacturing & supply-chain domain
- **Globally travelled, exposed to several work cultures, an inspiring speaker@ public forums**

Career Timeline



Core Competencies

- **Leadership, P&L, Biz Development**
- **Operations management**
- **Supply Chain**
- **Process Improvement**
- **Ethics, Compliance & Coordination**

- **Growth, Strategy & Execution**
- **Manufacturing**
- **Projects /Technology Transfer**
- **Team & People management**
- **Financial management**

Notable Accomplishments

- Fast track strategic intervention (Operations, Customer, Market, Finance management) that **turned around a decade of eroded bottom-line in one year . Significant improvement in business hygiene, compliance management & ethical adherences**